

ALAN İÇİ SEÇMELİ DERS KAPSAMINDA İŞLETME BÖLÜMÜNDEN ALINABİLECEK DERSLER**(THE COURSES THAT CAN BE TAKEN FROM THE DEPARTMENT OF MANAGEMENT AS THE FIELD ELECTIVE COURSES)**

Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
MAN 205	Introduction to Operations Research	303	5
MAN 206	Operations Management	303	5
MAN 211	Organizational Behavioral	303	5
MAN 212	Organization Theory	303	5
MAN 305	Business Finance-I	303	6
MAN 306	Business Finance-II	303	6
MAN 307	Principles of Marketing	303	5
MAN 308	Human Resources Management	303	6
MAN 311	Managerial Accounting	303	5
MAN 316	Operations Research	303	5
MAN 323	Business Law	303	5
MAN 401	International Business	303	5
MAN 403	Marketing Research	303	5
MAN 404	Strategic Management	303	5
MAN 406	Project Management	303	5
MAN 410	Auditing	303	5
MAN 412	Turkish Capital Markets and Stock Exchange	303	5
MAN 413	Investment Management	303	5
MAN 414	Marketing Models and Decisions	303	5
MAN 415	Cost Accounting	303	5
MAN 416	International Finance	303	5
MAN 417	Business Games and Simulations	303	5
MAN 418	Business Ethics	303	5
MAN 419	Applications in Management Science	303	5
MAN 420	Small Business Management	303	5
MAN 421	Total Quality Management	303	5
MAN 422	Negotiation Process	303	5
MAN 423	Entrepreneurship	303	5
MAN 424	Leadership	303	5
MAN 425	Investment Project Appraisal	303	5
MAN 426	Brand Management	303	5
MAN 427	Advertising Management	303	5
MAN 428	Managing Innovation Processes	303	5
MAN 429	Labor Law	303	5

MAN 430	Logistics and Supply Chain Management	303	5
MAN 434	Retail Marketing	303	5
MAN 435	Transnational Management	303	5
MAN 436	Consumer Behavior Research	303	5
MAN 437	Competition in Business	303	5
MAN 438	International Financial Reporting Standards	303	5
MAN 439	Services Marketing	303	5
MAN 440	Organizational Culture	303	5
MAN 441	New Product Development	303	5
MAN 442	Investor Behavior in Financial Markets	303	5
MAN 443	New Trends in Marketing Management	303	5
MAN 445	Data Analytics for Business	303	5
MAN 444	International Accounting and Multinational Enterprises	303	5

ALAN İÇİ SEÇMELİ DERS KAPSAMINDA ULUSLARARASI TİCARET VE FİNANSMAN BÖLÜMÜNDEN ALINABİLECEK DERSLER**(THE COURSES THAT CAN BE TAKEN FROM THE DEPARTMENT OF INTERNATIONAL TRADE AND FINANCE AS THE FIELD ELECTIVE COURSES)**

Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
INTT 304	Marketing Management and Strategies	3 0 3	5
INTT 307	Basic Marketing for International Trade	3 0 3	5
INTT 309	International Business Research Methods	3 0 3	5
INTT 318	International Business Studies	3 0 3	5
INTT 320	Operations Research for International Trade	3 0 3	5
INTT 402	Bilgisayarlı Uluslararası Ticaret Uygulamaları	3 0 3	5
INTT 403	International Marketing	3 0 3	5
INTT 404	Foreign Trade Financing	3 0 3	5
INTT 405	International Investment	3 0 3	5
INTT 406	International Distribution Channels	3 0 3	5
INTT 407	Uluslararası İşletme İletişimi	3 0 3	5
INTT 411	Uluslararası Ticaret Muhasebesi (T)	3 0 3	5
INTT 412	International Trade Logistics	3 0 3	5
INTT 414	International Sales and Negotiations	3 0 3	5
INTT 415	Economic Integrations and the European Union	3 0 3	5
INTT 416	European Union and Turkey	3 0 3	5
INTT 417	Taxation and Foreign Trade	3 0 3	5
INTT 422	International Marketing Research	3 0 3	5
INTT 425	Economics of International Tourism	3 0 3	5
INTT 426	Logistics Management	3 0 3	5
INTT 428	E-Commerce Studies	3 0 3	5
INTT 429	Technology Policy and Applications	3 0 3	5
INTT 430	Intercultural Management and Negotiation	3 0 3	5
INTT 468	Small Business Management	3 0 3	5

ALAN İÇİ SEÇMELİ DERS KAPSAMINDA SİYASET BİLİMİ VE ULUSLARARASI İLİŞKİLER BÖLÜMÜNDEN ALINABİLECEK DERSLER**(THE COURSES THAT CAN BE TAKEN FROM THE DEPARTMENT OF POLITICAL SCIENCE AND INTERNATIONAL RELATIONS AS THE FIELD ELECTIVE COURSES)**

Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
PSI 301	Turkish Foreign Policy-I	303	6
PSI 303	International Relations Theory	303	6
PSI 308	International Organizations	303	6
PSI 310	Political Theory	303	6
PSI 302	Turkish Foreign Policy-II	303	6
PSI 401	European Integration	303	6
PSI 403	American Policy and Foreign Policy	303	6
PSI 405	International Political Economy	303	6
PSI 408	Politics in the Middle East	303	6
PSI 436	Comparative Politics	303	6
PSI 412	Political Sociology	303	6
PSI 305	Comparative Foreign Policy Analysis	303	6
PSI 311	Comparative State and Democracy	303	6
PSI 313	Bureaucracy	303	6
PSI 314	Russian Politics and Foreign Policy	303	6
PSI 317	Globalization and the Post-Modern Condition	303	6
PSI 318	Geopolitics	303	6
PSI 319	Balkan Politics	303	6
PSI 321	Gender and Society	303	6
PSI 322	Environmental Politics	303	6
PSI 324	Culture and Politics	303	6
PSI 329	Cinema and Politics	303	6
PSI 330	International Security	303	6
PSI 406	Issues in World Politics	303	6
PSI 410	Euro-Asian Politics	303	6
PSI 414	Politics in Developing World	303	6
PSI 420	Politics of Emotions	303	6
PSI 421	Issues in Turkish Politics	303	6
PSI 422	Issues in Turkish Foreign Policy	303	6
PSI 424	Turkish Administrative History	303	6
PSI 427	The Ottoman Empire in 19's Century	303	6
PSI 428	Selected Topics in History of Political Theory	303	6
PSI 433	US Foreign Policy in the Middles East	303	6
PSI 434	Politics of Science and Technology	303	6

**ALAN İÇİ SEÇMELİ DERS KAPSAMINDA YÖNETİM BİLİŞİM SİSTEMLERİ
BÖLÜMÜNDEN ALINABİLECEK DERS**

**(THE COURSE THAT CAN BE TAKEN FROM THE DEPARTMENT OF MANAGEMENT INFORMATION
SYSTEMS AS THE FIELD ELECTIVE COURSE)**

Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
MIS 403	Machine Learning for Business and Economics	2 2 3	5

ALAN İÇİ SEÇMELİ DERS KAPSAMINDA BANKACILIK VE FİNANS BÖLÜMÜNDEN ALINABİLECEK DERSLER

(THE COURSES THAT CAN BE TAKEN FROM THE DEPARTMENT OF BANKING AND FINANCE AS THE FIELD ELECTIVE COURSES)

Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
BAF 203	Banking Transactions	303	5
BAF 304	Banking Accounting (T)	303	5
BAF 305	Portfolio Analysis	303	6
BAF 306	Financial Statement Analysis	303	5
BAF 401	Technical Analysis	303	5
BAF 403	Working Capital Management	303	5
BAF 404	Financial Crisis	303	5
BAF 405	Capital Budgeting	303	5
BAF 406	Behavioral Finance	303	5
BAF 408	Current Issues in Financial Markets	303	5
BAF 410	Special Topics in Finance	303	5
BAF 411	Multinational Financial Management	303	5
BAF 412	Firm Valuation	303	5
BAF 413	Market Indicators and Signals	303	5
BAF 415	Banking Law	303	5
BAF 416	Portfolio Game (T)	303	5
BAF 417	Principles and Practice of Insurance	303	5
BAF 418	Real Estate Finance and Investment	303	5
BAF 419	Special Topics in Banking	303	5
BAF 420	Financial Derivatives	303	5
BAF 421	Asset-Liability Management	303	5
BAF 432	Finance Seminars	303	5

**ALAN İÇİ SEÇMELİ DERS KAPSAMINDA PSİKOLOJİ BÖLÜMÜNDEN
ALINABİLECEK DERSLER**

**(THE COURSES THAT CAN BE TAKEN FROM THE DEPARTMENT OF PSYCHOLOGY AS THE
FIELD ELECTIVE COURSES)**

Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
PSY 338	Psychology of Gender	3 0 3	6
PSY 401	Cross-Cultural Psychology	3 0 3	5
PSY 404	Cross-Cultural Approaches in Industrial and Organizational Psychology	4 0 4	8

EŐDEĐER KABUL EDİLEN ALAN İÇİ SEÇMELİ DERSLER
(EQUIVALENT FIELD ELECTIVE COURSES)

ALAN İÇİ SEÇMELİ DERS (FIELD ELECTIVE COURSE)				EŐDEĐER OLDUĐU DİĐER ALAN İÇİ SEÇMELİ DERS (EQUIVALENT FIELD ELECTIVE COURSE)			
Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)	Dersin Kodu (Course Code)	Dersin Adı (Course Name)	Kredi (Credit)	AKTS (ECTS)
MAN 307	Principles of Marketing	303	5	INTT 307	Basic Marketing for International Trade	3 0 3	5
MAN 430	Logistics and Supply Chain Management	303	5	INTT 426	Logistics Management	3 0 3	5
MAN 401	International Business	303	5	INTT 318	International Business Studies	3 0 3	5
MAN 316	Operations Research	303	5	INTT 320	Operations Research for International Trade	3 0 3	5
MAN 420	Small Business Management	303	5	INTT 468	Small Business Management	3 0 3	5
MAN 422	Negotiation Process	303	5	INTT 414	International Sales and Negotiations	3 0 3	5
MAN 403	Marketing Research	303	5	INTT 422	International Marketing Research	3 0 3	5